

# Annual Report 2023-24



# Growing Up Smarter, Stronger, Kinder One Small Step at a Time



At Sesame Workshop India, we believe that every small step in childhood, a playful song, a curious question, a warm conversation can spark big feelings and even bigger futures. Through our beloved Muppets, passionate educators, and playful learning tools, we bring joy, wonder, and wisdom to children aged 3 to 8, wherever they are. From Anganwadi centers and pre-schools to homes and care centers, we enter the spaces that shape childhood and reimagine how children learn, grow, and connect with the world around them.

Our initiatives are rooted in fun but grounded in purpose. We ensure children not only learn their ABCs and 123s, but also how to express emotions, care for the planet, and treat others with kindness and empathy. Because when children grow up sensitive to others, socially aware, and confident in their voices, they grow up ready to build a better world.

One puzzle, one giggle, one tiny act of kindness at a time.



#### FROM THE MDs DESK

#### Reimagining Childhoods, One Joyful Moment at a Time

This past year, we've witnessed joy and transformation bloom in Anganwadis, classrooms, and homes across India. At Sesame Workshop India, we know that learning doesn't begin at the school gate, it begins with curiosity, connection, and play.

In a country where many children still face barriers to early education, we work at the intersection of media, community, and learning to champion their right to grow smarter, stronger, and kinder. The early years, from ages three to eight, shape not just school readiness, but emotional resilience, empathy, and awareness. Through Learn. Play. Grow. and Chhoti Badi Baatein, we brought joyful, play-based learning to life and supported Anganwadi Workers in becoming champions of child-led discovery. With Daddy Cool, we helped fathers step into nurturing roles and challenge long-standing gender norms. Our Mera Planet, Mera Ghar initiative introduced environmental learning to young children in ways they could understand and share with their families. And through our ongoing WASH work, we helped children see hygiene not just as a habit, but a form of care.

Thank you for believing in a world where early childhood is not only protected, but celebrated. None of this would be possible without our partners, donors, and communities and the children, always the children, who inspire us every day.

Let's keep reimagining what childhood can be.

With gratitude,

Sonali Khan

**Managing Director** 

Sesame Workshop India

## Play is Powerful and Every Child Deserves It

The early years, between ages 3 and 8, are full of big emotions, boundless curiosity, and quiet breakthroughs. But across the country, many young children still miss out on meaningful early learning, especially in under-resourced Anganwadi centres.

At Sesame Workshop India, we believe children learn best when they're laughing, playing, imagining when learning feels like joy, not instruction. That's why we work handin-hand with Early Learning Centres like Anganwadis to make play a powerful part of every child's day. We train Anganwadi Workers to become confident play-based educators. We create vibrant, age-appropriate Teaching Learning Materials designed to spark joy and curiosity. And we co-create playful curricula that help children learn through stories, songs, games, and everyday conversations. This year, through initiatives like *Tayyari School Ki*, *Chhoti Badi Baatien*, and *Learn. Play. Grow.*, we helped children take small but meaningful steps, toward school readiness, stronger learning foundations, and a love for discovery.

Because when a child learns while they play, they don't just get ready for school, they get ready for life.



## When Fathers Show Up, Families Grow Stronger

At Sesame Workshop India, we've always believed that the earliest lessons in equality begin at home. While mothers continue to play an essential role in raising children, we also know the importance of fathers being active, emotionally available caregivers not just for the benefit of the child, but for the wellbeing of the entire family.

Through our Daddy Cool initiative, supporting them in becoming active and emotionally present caregivers. Through weekly sessions built on storytelling, reflection, and play, fathers were invited to take small but significant steps into their children's worlds, reading together, sharing routines, and building deeper emotional bonds.

As the sessions progressed, we saw fathers begin to challenge limiting ideas around masculinity and caregiving. They discovered the joy of play, the importance of emotional connection, and the confidence to respond to their children's feelings with empathy and calm. Slowly, norms began to shift within households and within the fathers themselves. Their children felt the change too, they started expressing what it meant to have their fathers more involved, whether it was combing their hair, listening to their stories, or simply being present. These small moments, repeated with love, create emotional safety and model a more equal world, one family at a time.



# The Planet is Our Home and Children are its Brightest Guardians

Climate change is no longer a distant threat, it's a lived reality, and while children are among the least responsible for the state of our planet, they will bear the greatest burden of its consequences. That's why, at Sesame Workshop India, we believe it's never too early to begin nurturing a sense of environmental awareness and responsibility. Because when children learn to care for their surroundings, they begin to care more deeply for themselves and each other too.

This year, we developed a carefully curated module that introduces children to big ideas like pollution, waste disposal, and climate sensitivity but through small, accessible moments of play and storytelling. Using interactive tools and joyful methods, we helped children connect the dots between their everyday actions and the health of the environment around them and what we saw was remarkable. Children didn't just absorb these lessons they ran with them. They began talking to their parents about littering, reminding siblings to save water, and becoming little champions of change within their homes and communities. The message didn't stop at the classroom or Anganwadi; it travelled through families, neighbourhoods, and hearts.

Because when a child understands that their small actions can lead to a cleaner, kinder world, they begin to shape a future that's not only smarter and stronger but greener too.



#### Clean Hands. Clear Lessons. Confident Children

Over the years, we've noticed something important while children may understand the idea of being "clean," their understanding often begins and ends with a bath or wearing tidy clothes. Concepts like hygiene, sanitation, and handwashing are harder to grasp, especially for children as young as 3 to 5. Even many Anganwadi workers believed that WASH (Water, Sanitation and Hygiene) was too complex to teach in early childhood settings.

But at Sesame Workshop India, we see complexity as an invitation to play, explore, and simplify through joy. This year, we brought health and hygiene to life through hands-on activities, sensory learning, and storytelling all designed with young children in mind. Our DIY kits included jigsaw puzzles, pop-up books, and interactive elements that made hygiene feel less like a chore and more like a fun, everyday habit. Through these small steps, children began to understand what hygiene really means from washing their hands after playtime, to recognising the importance of clean surroundings and safe sanitation. Just as importantly, they took these lessons home, influencing their families and caregivers with the same enthusiasm they brought to the classroom. Because when children feel empowered to take care of themselves and their environment, they build the habits and the confidence that last a lifetime.



# **Screens to Smiles: Digital Engagement That Matters**

On YouTube alone, our educational and entertainment-rich videos were watched over 43.5 million times, with children and caregivers spending more than 850,000 hours immersed in playful learning.

VouTube HINDI& TELUGU

43.5 MILLION VIEWS

850,000
WATCH HOURS

Across our social media platforms, we reached more than 11 million people, building an engaged community with over 5.5 million interactions, from likes and shares to heartfelt comments and meaningful conversations.



Every view, every click, every giggle, a reminder that our mission travels far and wide, meeting children where they are.

## Highlights from 2023-24













#### **President of India**

Swoosh away the germs! launched by the President of India. A toilet hygiene campaign in collaboration with Reckitt got ~78 Mn<sup>1</sup> potential reach through press and digital media

#### **World Economic** Forum, Davos

In partnership with Reckitt and News18, showcased WASH campaign in Davos World Economic Forum. This garnered ~100Mn¹ potential reach

#### Ministry of Women & **Child Development**

Invited by Government of India to join the Cartoon Coalition, that was inaugurated by Minster Smriti Irani and Mr. Bill Gates to promote holistic nutrition. This garnered ~ 500Mn<sup>1</sup> potential reach

#### **Television and** digital media

Partnered with NDTV and News18, Sonali, Chamki and Elmo joined Dettol Banega Swasth India on World AIDS Day. These critical partnerships have helped garner over ~300Mn potential reach .

#### **First Government Grant!**

We won a State Tender to provide technical and implementation support to develop, design and implement an integrated Early Childhood Development (ECD) model to improve ECD outcomes in the state as envisaged by the Meghalaya Early Childhood Development Mission. The partnership involves

- Developing and rolling out a comprehensive integrated ECD content package and training materials tailored to Meghalaya's needs targeting frontline workers of the various government safety net programs
- Developing and rolling out training of Master Trainers on the integrated ECD package
- Developing mechanism for concurrent assessment of the roll-out of integrated ECD curriculum for adapting and updating the content and implementation design regularly.
- Undertaking comprehensive process documentation throughout the entire process of development and roll out of the ECD package

# Our brand grew during the year!



# We couldn't do all this without your support

#### **Our Partners**

























# **AUDITED FINANCIAL REPORTS**

| Balance Sheet  |        |                 |                 |  |  |  |
|--|--------|-----------------|-----------------|--|--|--|
|  |        |                 | Amount in IN    |  |  |  |
|  | Note   | As on           | As on           |  |  |  |
| Particulars  | No.    | 31st March 2024 | 31st March 2023 |  |  |  |
| SOURCES OF FUNDS                                     |        | 44 4 4 1 4      | WAR ST.         |  |  |  |
| FUNDS  |        |                 |                 |  |  |  |
| Unrestricted Funds                                   | 2      | 1,97,80,539     | 2,03,88,872     |  |  |  |
| Restricted Funds                                     | 3      | 72,34,797       | 1,47,84,363     |  |  |  |
| NON CURRENT HARMETER                                 |        |                 |                 |  |  |  |
| NON-CURRENT LIABILITIES                              | 4      | 10.03.271       | 0.000           |  |  |  |
| Long-term provisions                                 | 4      | 10,82,374       | 8,48,26         |  |  |  |
| CURRENT LIABILITIES                                  |        |                 |                 |  |  |  |
| Payables   | 5      | 47,34,633       | 7,84,853        |  |  |  |
| Other current liabilities                            | 6      | 9,70,253        | 10,54,90        |  |  |  |
| Short-term provisions                                | 7      | 47,417          | 20,524          |  |  |  |
| Total  |        | 3,38,50,013     | 3,78,81,780     |  |  |  |
| . APPLICATION OF FUNDS                               |        |                 |                 |  |  |  |
| NON-CURRENT ASSETS                                   |        |                 |                 |  |  |  |
| Property, Plant and Equipment and Intangible Assets  | 8      |                 |                 |  |  |  |
| Property, Plant and Equipment                        |        | 8,07,836        | 4,63,435        |  |  |  |
| Intangible Assets                                    |        | 594             | 594             |  |  |  |
| CURRENT ASSETS                                       |        |                 |                 |  |  |  |
| Receivables  | 9      | 1,24,63,037     | 66,63,508       |  |  |  |
| Cash and Bank Balances                               | . 10   | 1,87,72,147     | 2,95,72,066     |  |  |  |
| Short-term Loans & Advances                          | 11     | 17,12,013       | 10,86,625       |  |  |  |
| Other Current Assets                                 | 12     | 94,386          | 95,552          |  |  |  |
| Total  |        | 3,38,50,013     | 3,78,81,780     |  |  |  |
| ignificant Accounting Policies and Notes on Accounts | 1 & 18 |                 |                 |  |  |  |

As per our audit report of even date attached

For T R Chadha & Co LLP Chartered Accountants (Firm read No: 00671) ANSO

Partner M. No. 098941

Place: Noida Date: 19-09-2024

Sonali Khan Managing Trustee

| Particulars  | Note<br>No. | For the year ended<br>31st<br>March 2024 | For the year ende<br>31st<br>March 2023 |
|--|-------------|--|---|
| INCOME   |             |  |   |
| Donations and Grants   | 13          | 7.04,14,990                              | 8,44,71,94                              |
| Fees from rendering of Services                              |             | 1,29,52,710                              |   |
| Other Income   | 14          | 5,73,839                                 | 12,94,909                               |
| Appropriation from the Deferred Revenue Fund                 | 3           | 1,24,136                                 | 2,59,429                                |
| Total  |             | 8,40,65,675                              | 8,60,26,28                              |
| EXPENDITURE  |             |  |   |
| Employee Benefits Expense                                    | 15          | 1,46,36,118                              | 1,38,50,62                              |
| Program Costs other than Employee Cost                       | 16          | 6,47,07,795                              | 6,60,46,95                              |
| Other Expenses   | 17          | 49,00,982                                | 55,10,80                                |
| Depreciation   | 8           | 4,38,128                                 | 4,36,95                                 |
| Total  |             | 8,46,83,023                              | 8,58,45,342                             |
| xcess of Expenditure over Income transferred to General Fund |             | (6,17,348)                               | 1,80,938                                |
| xcess of Expenditure over Income transferred to General Fund |             | (6,17,348)                               | 1,80,93                                 |

As per our audit report of even date attached

For T R Chadha & Co LLP Chartered Accountants (Firm regd No: 006 2 PM NCS 00028)

Partner M. No. 098941

Place: Noida Date: 99 - 09 - 200 211

For Sesame Workshop India Trust

Sonali Khan Managing Trustee

| SESAME WORKSHOP INDIA TRUST                |  |  |                                |  |   |  |  |  |  |
|--|--|--|--------------------------------|--|---|--|--|--|--|
| Receipts And Payments Account              |  |  |                                |  |   |  |  |  |  |
| Receipts                                   | For the year ended<br>31st<br>March 2024 | For the year<br>ended 31st<br>March 2023 | Payments                       | For the year<br>ended 31st<br>March 2024 | For the year<br>ended 31st Marc<br>2023 |  |  |  |  |
| Opening Balance                            |  |  |                                |  |   |  |  |  |  |
| Cash & Bank Balance                        |  |  | Expenditures                   |  |   |  |  |  |  |
| Balance with Banks                         | 2,87,71,191                              | 1,72,71,880                              | Employee Benefit Expenses      | 1,46,36,118                              | 1,38,50,627                             |  |  |  |  |
| Cash in Hand                               | 60,171                                   | 52,949                                   | Program Costs - Others         | 6,47,07,795                              | 6,60,46,957                             |  |  |  |  |
| Fixed Deposit with HDFC Bank               | 7,40,704                                 | 2,94,30,276                              | Other Expenses                 | 49,00,982                                | 55,10,807                               |  |  |  |  |
|  | 2,95,72,066                              | 4,67,55,105                              |                                | 8,42,44,895                              | 8,54,08,391                             |  |  |  |  |
| Donations, Grants & Service Fees           |  |  |                                |  | 14 - 17 / 18                            |  |  |  |  |
| Foreign Donations                          | 1,10,01,089                              | 1,68,93,646                              |                                |  |   |  |  |  |  |
| Local Donations                            | 4,55,49,058                              | 4.98,57,277                              |                                |  |   |  |  |  |  |
| General Donations                          | 4,22,151                                 | 1,15,550                                 |                                |  |   |  |  |  |  |
| Service Fees                               | 1,29,52,710                              |  |                                |  |   |  |  |  |  |
|  | 6,99,25,008                              | 6,68,66,473                              | Payment for the fixed assets   | 7,82,529                                 | 4,89,886                                |  |  |  |  |
| Other Receipts                             |  |  |                                |  |   |  |  |  |  |
| Interest Income                            | 7,55,942                                 | 12,70,051                                |                                |  |   |  |  |  |  |
| Misc. Income                               | 44,645                                   | 24,858                                   |                                |  |   |  |  |  |  |
|  | 8,00,587                                 | 12,94,909                                |                                |  |   |  |  |  |  |
| Change in assets/ liabilities              |  |  | Closing Balance Bank Accounts: |  |   |  |  |  |  |
| Sundry Creditors & other Payables          | 38,65,131                                | 1,83,718                                 | Balance with Banks             | 1.79.61.197                              | 2.87.71.191                             |  |  |  |  |
| Provisions for Employee benefits           | 2,61,001                                 | (3,89,060)                               | Cash in Hand                   | 24.795                                   | 60,171                                  |  |  |  |  |
| Short term Loans & Advances & other assets | (6,24,222)                               | 7,59,199                                 | Fixed Deposit with HDFC Bank   | 7.86.155                                 | 7,40,704                                |  |  |  |  |
| CHOIL COMP OF PROVIDERS OF OTHER ASSETS    | 35,01,910                                | 5,53,857                                 | Time teques with FIDE Dalik    | 1,87,72,147                              | 2,95,72,066                             |  |  |  |  |
|  |  |  |                                |  |   |  |  |  |  |
| Total                                      | 10,37,99,571                             | 11,54,70,344                             | Total                          | 10,37,99,571                             | 11,54,70,344                            |  |  |  |  |

As per our audit report of even date attached

For T R Chadha & Co LLP Chartered Accountants

Place: Noida
Date: 29 - 07 - 20 24